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Odoo Sale User Manual



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- Customer Creation
- Stock Target Creation
- RFQ Creation & SO Confirmation
- Voucher Discount
- Stock Delivery
- Customer Invoice Creation
- Register Payment
- Reporting



CUSTOMER CREATION

GO TO SALE MODULE



GO TO CUSTOMER IN ORDERS MENU



CLICK THE CREATE BUTTON

III Sales	Orders To Invoice	Products	Reporting	Configuration		•	5 6.41	×	Demo Company	() M	litchell A	Admin
Customers					Customer Invoices ×	Search						Q
CREATE					▼ Filters	★ Favorites			1-3 / 3	< >	:	⊨
	Ahmad Nabeel eng_anabeel@hotmail.com \$2		OZUIC — interior —	Azure Interior • Services Fremont, United States vauxoo@yourcompany.example.com (m 2) (*2) (2)	Deco Addict	o Addict ndor / Desk Manufacturers sant Hill, United States @agrolait.com						

FILL UP THE NAME AND ADDRESS

New								
RD								
0 Meetings	✿ 0 Opportunities	\$ 0 Sales	C .) Subscriptions	D Purchases	0 % On-time Rate	0.00 Invoiced	More 👻
🔾 Individual 🏾 O	Company							
 Individual Custor 	Company							
 Individual Custor 	^{Company} 1er 1							G
 Individual Custor 	^{Company} 1er 1							G
 Individual Custor Address 	Company Der 1 Street			Pł	hone			
 Individual Custor Address 	Company Der 1 Street Street 2			Pł M	hone			
 Individual Custor Address 	Company Ter 1 Street Street 2 City	State	- ZIP	Pł M Er	hone Iobile mail			
 Individual Custor Address 	Company Ter 1 Street Street 2 City Myanmar	State	- ZIP	Pł M Er V	hone Iobile mail Yebsite	e.g. https://www.odo	o.com	
 Individual Custor Address Tax ID 	Company DET 1 Street Street 2 City Myanmar e.g. BE047747270	<u>State</u>		Pł M Er W Ta	hone Iobile mail /ebsite ags	e.g. https://www.odo Tags	o.com	

CLICK THE SAVE BUTTON

Sales Orders To Inv	oice Products Re	eporting Configur	ration			🥵 ⁵ 🤆 ⁴¹ 🗶	Demo Company
tomers / New							
E DISCARD							
<u>0</u>	• 0	č 0	0	0	0 %	0.00	More -
Heetings	Opportunities	Sales	Subscriptions	Purchases	On-time Rate	Invoiced	More
Custon	ner 1						
Address	Street			Phone			
Address				Thone			
Autress	Street 2			Mobile			
Auress	Street 2 City	State	▼ ZIP	Mobile Email			
Auress	Street 2 City Myanmar	State	✓ ZIP	Mobile Email Website	e.g. https://www.odoo.	com	
Tax ID	Street 2 City Myanmar e.g. BE047747270	State	✓ ZIP	Mobile Email Website Tags	e.g. https://www.odoo. Tags	com	
Tax ID	Street 2 City Myanmar e.g. BE047747270	State	✓ ZIP	Mobile Email Website Tags	e.g. https://www.odoo. Tags	com	



STOCK TERGET CREATION

GO TO SALE MODULE



CLICK STOCK TARGET UNDER CONFIGURATION MENU



CLICK CREATE BUTTON

III Sales Orders	To Invoice	Products	Reporting	Configuration		Q ¹	6 <mark>7</mark>	A Ad	ministrator
Stock Target Setting					Search				Q
CREATE					▼ Filters ≡ Group By ★ Favorites				
🗌 Sales Team 👻					Sales Team		From D	ate To	Date I

FILL INFORMATION AND CLICK SAVE BUTTON

III Sales	Orders To Invoice	e Products	Reporting	Configuration					1 67	A Ad
Stock Target	Setting / Sale Tea	am 1								
SAVE DISCA	ARD									1/1
	Sales Team	Sale Team	1		- 2					
	From Date	10/11/202	2		÷					
	To Date	10/14/202	2		-					
	Product							Limit Quan	tity I	
	[AV0019] ARTHRO	VIT							200 📋	
	Add a line									



REQUEST FOR QUOTATION CREATION & SO CONFIRMATION

GO TO QUOTATION IN ORDERS MENU



CLICK THE CREATE BUTTON



FILL UP THE REQUIRED INFORMATION

III Sales	Ord	lers To In	voice	Products	Reporting	Configuration							🔍 ¹ 🤇	A Administrat
Quotations /	′ S00	060												
SAVE DISCA	ARD													59/59 🔇 🔪
SEND BY EMAI	LC	ONFIRM C	ANCEL									QUOTATION	QUOTATION SENT	SALES ORDER
								٠					Customer Preview	
	S	60006	0											
	С	ustomer		Kyi Kyi Aye			• 🕑	Expiration					~	
				Mvanmar				Pricelist		Pricelist 2 (MM	K)		•	
	С	ustomer Town	ship	Chanayethaz	zan			Payment T	erms				~	
								Date for R	everse				~	
								Voucher N	0					
		Order Lines	Option	al Products	Other Info									
	P	roduct		Description	n	Quantity	UoM	Unit Price	FOC	Compensate	Taxes	Disc.% 👻	Subtotal	E
	\$ [/	AV0019] ARTH	IROVIT	[AV0019] A	RTHROVIT	1.00 📥	Box	6,000.00				Disc.%	6,000.00 K 📋	
	\$ [/	AV0019] ARTH	IROVIT	[AV0019] A	RTHROVIT	1.00 📥	Card	0.00	~			0.00	0.00 K 🗎	
	\$ [/	AV0019] ARTH	IROVIT	[AV0019] A	RTHROVIT	1.00 🖿	Card	0.00		~		0.00	0.00 K 🗎	
	А	dd a product	Add a s	ection Add	a note									

CLICK OTHER INFO TO ADD SALE TEAM AND SALE EMPLOYEE

===	Sales	Orders To Invo	vice Products	Reporting	Configuration					st 67	A
Qu	otations / S	S00060									
SA	VE DISCAR	RD									59 /
SE		CONFIRM CA	NCEL						QUOTATION	QUOTATION SE	ent > s/
									C	Customer Preview	
		S00060)								
		Customer	Kyi Kyi Aye			• 🖸	Expiration			~	
			Myanmar				Pricelist Payment Terms	Pricelist 2 (MMK)			
		Customer Townsh	ip Chanayetha	zan			Date for Reverse				
							Voucher No				
		Order Lines	Optional Products	Other Info							
		Sales					Invoicing				
		Sale Employee	Ko Moe			~ 2	Fiscal Position			Ŧ	
		Sales Team	Sale Team 1			~ 2	Analytic Account			Ŧ	
		Online Signature	~								

CLICK THE SAVE BUTTON

III Sales	Orders To Ir	ivoice I	Products	Reporting	Configuration				1	67	A Ad
Quotations /	S00060										
SAVE DISC4	ARD										59 / 59
	S0006	0									
	Customer	к	(yi Kyi Aye			• 🖍	Expiration				
		N	<i>A</i> yanmar				Pricelist	Pricelist 2 (MMK)			
	Customer Town	iship C	; hanayethaz	:an			Payment Terms		~		
							Date for Reverse				
							Voucher No				
	Order Lines	Optional	Products	Other Info							
	Sales						Invoicing				
	Sale Employee	K	(o Moe			- P	Fiscal Position		~		
	Sales Team	S	Sale Team 1			- 2	Analytic Account		~		
	Online Oinsetur		-								

CLICK THE CONFIRM BUTTON TO BE DONE

III Sales	Orders To Inv	voice Products	Reporting	Configuration			% 5	૯ ⁴¹ ×	Demo Company	Mitchell Adm
Quotations / S	00051									
EDIT CREATE				⊖ Print	Action					1/1 < >
SEND BY EMAIL	CONFIRM	ANCEL						QUOTA	TION QUOTATION SENT	T SALES ORDER
									Customer Preview	
	S0005	1								
	Customer	Customer 1				Expiration				
		Myanmar				Payment Terms				
	Invoice Address	Customer 1								
	Delivery Address	Customer 1								
	Quotation Temp	late								
	Order Lines	Optional Products	Other Info							
	Product	Description		Qua	intity	UoM	Unit Price		Subtotal	1
	Voltaren	Voltaren			10.00	10xCard	75.00		\$ 750.00 🏛	
	Add a product	Add a section Add	a note							



Voucher Discount

CLICK AMOUNT OR PERCENT TO ADD VOUCHER DISCOUNT

III Sales	Orders To Ir	nvoice Products	Reporting	Configuration			<mark>,≪</mark> 1 (,7	A Administra
Sales Orders	/ \$00061							
SAVE DISCAR	RD							1/1 <
	Customer Towr	Myanmar nship Chanayeth	azan		Pricelist yment Terms Date for Reverse Voucher No	Pricelist 2 (MMK)	✓ ♥ Update Prices	
	Order Lines	Optional Products	Other Info					
	Product	Descriptio	on	Quantity UoM	Unit Price FOC	Compensate Taxes	Disc.% Subtotal	1
4	Add a product	HROVIT [AV0019] Add a section Ad	ARTHROVIT	3.00 📥 Box	6,000.00		0.00 18,000.00 К 🗃	
	Terms and cor	nditions					Total: 18,000.00 K Discount Type: Amount Total Discount: Amount Percent	

ADD AMOUNT IN TOTAL DISCOUNT

III Sales	Orders To Invoice	Products Reporting	Configuration			_1 (. 7 (
Sales Order	s/S00061						
SAVE DISC	ARD						
		Myanmar		Pricelist	Pricelist 2 (MMK)	← C Update Prices	
	Customer Township	Chanayethazan		Date for Reverse			
				Voucher No			
	Order Lines Optio	onal Products Other Info					
	Product	Description	Quantity UoM	Unit Price FOC	Compensate Taxes	Disc.% Subtotal	I
	(AV0019) ARTHROVIT	[AV0019] ARTHROVIT	3.00 📥 Box	6,000.00		0.00 18,000.00 k	(💼
	Add a product Add a	a section Add a note					
	Terms and conditions.					Total: 18,000.00	ок
						Discount Type: Amo	ounŧ
						Sub Total: 17 800 0	200 10 K



Stock Delivery

CLICK DELIVERY TO DELIVER STOCK

III Sales Orders To Invo	pice Products I	Reporting	Configuration								1 67	A Administra
Quotations / S00060												
EDIT CREATE			⊖ Print	Action								59 / 59 <
CREATE INVOICE SEND BY EMAIL	CANCEL REVER	SE ORDER								QUOTATION	QUOTATION SENT	SALES ORDER
•									Q	Customer Preview	Delivery]
S00060)											
Customer	Куі Куі Ауе				Order Da	ite	10/11	/2022 06:02:43				
Customer Townsh	Myanmar Nip Chanayethazan				Pricelist Payment Date for	t Terms Reverse	Priceli	st 2 (MMK)				
					Voucher	No						
Order Lines	Other Info											
Product	Description	Quantity	Delivered	Invoiced	UoM	Unit Price	FOC	Compensa	Тах	Disc.%	Subtotal	I
[AV0019] ARTH	ARTHROVIT	1.00	0.00 📥	0.00	Box	6,000.00				0.00	6,000.00K 🗎	
[AV0019] ARTH	ARTHROVIT	1.00	0.00 📥	0.00	Card	0.00	*			0.00	0.00 K 🗎	
[AV0019] ARTH	[AV0019]	1.00	0.00 📥	0.00	Card	0.00		~		0.00	0.00 K 🃋	

CLICK ICON TO VALIDATE

III Sales	Orders To Invoic	e Products	Reporting	Configuration					1 (2 7 (A Administra
Quotations	/ S00060 / YGN-C/	OUT/00047									
EDIT CREA	TE			Ð	Print • Action						1/1 <
VALIDATE	SET QUANTITIES PRIM	NT PRINT LAB	ELS UNRES	SERVE SCRAP	UNLOCK CAN	NCEL					EADY DONE
	Crimery Address	C/OUT/ Kyi Kyi Aye YGN-C/Sell:	00047	7		Scheduled Date Deadline Product Availability Voucher No	10/11/2022 06:02:43 10/11/2022 06:02:43 Available				
	Operations Ad	ditional Info N	lote								
	Product	Compensate	FOC	Demand	Reserved	Done Unit of Me	easure Box	Card	PCs	1	
	[AV0019] ARTHROVI	т		30.00	30.00 📥	0.00 Pcs	0.00	0.00	0.00	@	
	[AV0019] ARTHROVI	т	*	10.00	10.00 📥	0.00 Pcs	0.00	0.00	0.00 📰	<u>m</u>	
	[AV0019] ARTHROVI	T ¥		10.00	10.00 📥	0.00 Pcs	0.00	0.00	0.00 🔳	圃	
	Add a line							0.00			

CHOOSE LOT/SERIAL NUMBER, ADD DONE QTY AND CLICK

	ns					×	
Product	[AV0019] ARTHROVIT						
Demand	30.00 Pcs						4
Quantity Done	30.00 / 30.00 Pcs						
From	Lot/Serial Number	Expiration Date	Reserved	Done	nit of Measure	:	
YGN-C/Sellable	lots/456	12/31/2024 06:30:00	30.00	30.00	cs	ŵ	
Add a line							
CONFIRM	CARD						

CLICK SET QUANTITIES TO SET THE DONE QTY

III Sales	Orders T	o Invoice	Product	s Reporting	Configuration					🕵 1 🤇 2	A Adr
Quotations	/ S00060 / Y	GN-C/OU	T/0004	7							
EDIT CREA	ТЕ				Ð	Print • Action					1/1
VALIDATE	SET QUANTITIES	PRINT	PRINT L	ABELS UNRE	SERVE SCRAP	UNLOCK CAN	ICEL			DRAFT WAITING	READY
	Delivery Add	GN-C	/OUT Kyi Kyi A YGN-C/S	ye sellable	7		Scheduled Date Deadline Product Availability Voucher No	10/11/2022 06:02:43 10/11/2022 06:02:43 Available			
	Operations	s Additio	onal Info	Note							
	Product		Compensa	te FOC	Demand	Reserved	Done Init of M	leasure Box	Card	PCs	E Contraction
	[AV0019] AR	THROVIT			30.00	30.00 🖿	30.00 cs	1.00	0.00	0.00 🔳 💼	
	[AV0019] AR	THROVIT		*	10.00	10.00 📥	10.00 cs	0.00	1.00	0.00 📃 💼	
	[AV0019] AR	THROVIT	~		10.00	10.00 📥	10.00 cs	0.00	1.00	0.00 🔳 💼	
	Add a line										

CLICK THE VALIDATE BUTTON TO BE DONE

III Sale	es Orders	To li	nvoice	Products	s Repo	orting Con	nfiguration						e 1	େ		A
Quotatio	ons / S00060	/ YGN	1-C/OU	T/00047	7											
EDIT	REATE						Ð	Print • Action								1
VALIDATI		TIES	PRINT	PRINT LA	ABELS (UNRESERVE	SCRAP	UNLOCK CAN	ICEL					VAITING		REA
	Delivery Source	YGI Addree	N-C/ ss n	Y OUT Kyi Kyi Ay YGN-C/Se	re ellable)47			Scheduled Date Deadline Product Availability Voucher No	10/11/2 10/11/2 Available	022 06:02:43 022 06:02:43 e					
	Opera	tions	Additio	nal Info	Note											
	Product	:	(Compensat	te FOC	C	Demand	Reserved	Done Unit of	Measure	Box	Card	PCs		:	
	[AV0019) ARTH	ROVIT				30.00	30.00 📥	30.00 Pcs		1.00	0.00	0.00	1	<u>ش</u>	
	[AV0019) ARTH	ROVIT		*		10.00	10.00 📥	10.00 Pcs		0.00	1.00	0.00	1	<u>@</u>	
	[AV0019) ARTH	ROVIT	~			10.00	10.00 📥	10.00 Pcs		0.00	1.00	0.00	1	<u>@</u>	
	Add a lir	ne														



INVOICE CREATION

GO BACK TO SO AND CLICK THE CREATE INVOICE

	Sales	Orders	To Invoice	Products	Reporting	Configuration				S	ે.	×	De	emo Company	Mitchell Admi
Qu	otations /	/ S00051													
E	DIT CREAT	ТЕ				🕀 Print	• Action								1/1 < >
С	REATE INVOI	CE SEND	BY EMAIL	CANCEL								QUOTA	TION	QUOTATION SENT	SALES ORDER
										Ø	Custo Previ	omer ew		Delivery	
		S0 0	051												
		Custome	er	Customer 1				Order Date	09/21/2022 06:16:07						
				Myanmar				Payment Terms							
		Invoice /	Address	Customer 1											
		Delivery	Address	Customer 1											
		Quotatio	on Template												
		Order	Lines Othe	r Info											
		Product	t De	escription		Qua	ntity	UoM	Unit Pric	е				Subtotal	1
		Voltare	n Vo	oltaren			10.00	10xCard	75	.00				\$ 750.00 🗎	

CHOOSE REGULAR INVOICE AND CLICK CREATE AND VIEW INVOICE BUTTON

III Sales Order	S To Invoice	Draduata Departing Configuration 5 / 4	1 V Domo Company	Mitchell Admi
Quotations / S000	Create in	invoices	×	
EDIT CREATE	Invoices	will be created in draft so that you can review them before validation.		1/1 < >
CREATE INVOICE SE	ND B Create In	nvoice Regular invoice	TION SE	NT SALES ORDER
		 Down payment (percentage) 		
		 Down payment (fixed amount) 	very	
S				
	CREATE	TE AND VIEW INVOICE CREATE INVOICE CANCEL		
Cust	omer			
		Myanmar Payment Terms		
Invo	ice Address	Customer 1		
Deliv	very Address	Customer 1		

CLICK CONFIRM

==	Sales	Orders 1	To Invoice	Products	Reporting	Configuration				,,5	4 ¹	×	Demo Company	8	Mitche	ell Admir	n
Quo	otations /	S00051 / D	raft Inv	voice (* 15)													
EDI	T CREAT	E				🖶 Print	Action							1	/1	< >	
cor	NFIRM	REVIEW CAN	NCEL											DRAFT	P	OSTED	-
		Customer Ir Draft Customer Delivery Add Payment Re	dress	Customer Myanmar Customer	· 1			Invoice Date Due Date Journal	09/21/2022 Customer Invoices								
		Invoice Li	ines Jo	ournal Items	Other Info												
		Product	Lab	oel Ac	count		Quantity	UoM	Price Taxes				Subtotal				
		Voltaren	Vol	taren 40	0000 Product Sa	les	10.00	0 10xCard	75.00 (Tax 15.	00%			\$ 750.00 [Ì			
		Add a line	Add a se	ection Add a	note												

THE INVOICE IS POSTED AND CAN CHECK THE JOURNAL

Sales Orders To Invoice	Products	Reporting	Configuration				جه 🕫	¹ ×	Demo Company	Mitchell Admin
Quotations / S00051 / INV/2022	/00005									
EDIT CREATE			🕀 Print	Action						1/1 < >
SEND & PRINT REGISTER PAYMENT	PREVIEW	ADD CREDIT NO	TE RESET TO DRAFT							DRAFT POSTED
Customer Invoice	/0000)5								
Customer	Customer	1		Invoice Da	te	09/21/2022				
Delivery Address	Myanmar Customer	1		Journal		Customer Invoices				
Invoice Lines Jou	rnal Items	Other Info								
Account		La	bel		Debit	Credit	ax Grids		:	
400000 Product Sales		Vo	Itaren		\$ 0.00	\$ 750.00			🛗 Cut-Off	
251000 Tax Received		Ta	x 15.00%		\$ 0.00	\$ 112.50				
121000 Account Recei	vable	IN	V/2022/00005		\$862.50	\$ 0.00				



REGISTER PAYMENT

CLICK THE REGISTER PAYMENT BUTTON

III Sales	Orders To Invo	pice Products	Reporting	g Configuration				,,5 ((<mark>41)</mark> %	Demo Company	Mitchell Admin
Quotations / S	00051 / INV/2	022/00005									
EDIT CREATE				⊖ Print	Action						1/1 < >
SEND & PRINT	REGISTER PAYME	NT PREVIEW	ADD CREDIT	NOTE RESET TO DRAF	т						DRAFT POSTED
	Customer Invoice	22/000	05								
	Customer	Custome	r 1			Invoice Date Due Date	09/21/2022 09/21/2022				
	Delivery Address Payment Referenc	Custome ce INV/2022	r 1 2/00005			Journal	Customer Invoices				
	Invoice Lines	Journal Items	Other Info								
	Account			Label		Debit	Credit	Tax Grid	s	1	
	400000 Product	Sales		Voltaren		\$ 0.00	\$ 750.0	0		🛗 Cut-Off	
	251000 Tax Rece	eived		Tax 15.00%		\$ 0.00	\$ 112.5	0			
	121000 Account	Receivable		INV/2022/00005		\$ 862.50	\$ 0.0	0			

SELECT THE JOURNAL AND CLICK THE CREATE PAYMENT BUTTON

ders	To Invoice Droducto	Paparting Configuration				<u>∞5 ∕41</u> a∕	Domo Company
	Register Payment						×
)051 / egister	Journal Recipient Bank Account	Cash	▼	Amount Payment Date Memo	\$862.50 09/21/2022 INV/2022/00005		
customer	CREATE PAYMENT	CANCEL					
ustomer	Customer	r1		Invoice Date	09/21/2022		
				Due Date	09/21/2022		

THE INVOICE IS PAID

III Sales	Orders	To Invo	vice Produc	ts Reportir	ng Configuration				🕵 ⁵ 🤇 ⁴¹	*	Demo Company	Mitchell Admin
Quotations / S	S00051 /	INV/2	022/00005									
EDIT CREATE	E				⊖ Print	Action						1/1 < >
SEND & PRINT	PREVIEW	ADD	CREDIT NOTE	RESET TO DR	AFT							DRAFT POSTED
	Custome	r Invoice /20	22/000	05							IN PRYAK	W.
	Custome	r	Custom	er 1			Invoice Date	09/21/2022				
			Myanma	ar			Due Date	09/21/2022				
	Delivery	Address	Custom	er 1			Journal	Customer Invoices				
	Payment	Referen	ce INV/202	2/00005								
	Invoice	Lines	Journal Items	Other Info								
	Account				Label		Debit	Credit	Tax Grids		:	
	400000	Product \$	Sales		Voltaren		\$ 0.00	\$ 750.0	D		🛗 Cut-Off	
	251000	Tax Rece	ived		Tax 15.00%		\$ 0.00	\$ 112.5	0			
	121000	Account	Receivable		INV/2022/00005		\$ 862.50	\$ 0.0	D			



REPORTING

DASHBOARD REPORT

III Sales	S Orders To Invoice	Products Reporting	Configuration			% 1	C ⁷ A Administrator
Quotation	IS	Dashboa	rd	▼ My Quotation	ns × Search		۵
CREATE	*	Sales FOC Rep	ort	▼ Filters ≡ 0	Group By 🔺 Favorites	1-59 / 59 < 🔰 🗄	= 👪 🛍 🎟 💷 📀
		Compens	sate Report				
1.12	•	100			•		•
	Company Data		Quotation Layout		Order Confirmation	Sample	Quotation
	Set your company's data for documents header/footer.		Customize the look of your quotations.	C sig	Choose between electronic Inatures or online payments.	Send a quot custon	ation to test the ner portal.
	Let's start!		Customize		Set payments	Send	sample
Number	Creation Date	Customer	Salesperson	Voucher No	Next Activity	Total	Status I
□ S00060	10/11/2022	Kyi Kyi Aye	Administrator		0	6,000.00 K	Sales Order
S00059	10/09/2022	Mg Mg	Administrator	v-00012	0	19,000.00 K	Sales Order
S00058	10/07/2022	Administrator	Administrator		0	0.00 K	Quotation
S00057	10/07/2022	Kyi Kyi Aye	Administrator		0	4,000.00 K	Quotation
S00056	10/07/2022	Administrator	Administrator		Ø	0.00 K	Sales Order
S00055	10/07/2022	Administrator	Administrator		0	0.00 K	Sales Order
S00054	10/07/2022	Administrator	Administrator		0	0.00 K	Sales Order
S00053	10/07/2022	Germany	Administrator	45673	0	550.00 K	Sales Order

SALE ANALYSIS REPORT



FOC REPORT



COMPENSATE REPORT





Thank You



